

2006 ANNUAL REPORT

why we
give



**THE
COMMUNITY
FOUNDATION**
for the National Capital Region

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“The best place to find a helping hand is at the end of your own arm.”

— FOLK SAYING

MISSION

The mission of The Community Foundation for the National Capital Region is to facilitate individual, family and organizational giving at all levels to improve the quality of life in the Washington metropolitan area.

We accomplish this by:

- Providing expertise and services to donors on how to realize their goals in philanthropy;
- Connecting our donors to organizations providing effective programs;
- Serving as a convener and catalyst on emerging issues; and
- Providing sound financial management of assets.

ABOUT THE COMMUNITY FOUNDATION

The Community Foundation for the National Capital Region is the Washington, D.C. area's largest nonprofit philanthropic entity. Since 1973, The Foundation has managed the philanthropic dollars of area families, individuals, corporations, and institutions. Today, The Community Foundation manages more than 560 funds, each as unique as the donor who created it.

The Community Foundation and its three regional affiliates — The Alexandria Community Trust, The Montgomery County Community Foundation, and The Prince George's Community Foundation — work to maximize the social return of philanthropy in the metropolitan Washington, D.C. region.



**THE
COMMUNITY
FOUNDATION**

for the National Capital Region

report from the chair and president

Why do people give to The Community Foundation for the National Capital Region? There are as many answers to that question as there are donors to The Community Foundation. One of the great pleasures of this work is having the opportunity to regularly talk with our donors — whether they are new to The Foundation or have contributed throughout our 30-year history. Community Foundation donors come from every corner of this region, and from every walk of life. Each has a different story to tell and a different reason for giving.

Our donors are innovative: Mario Morino believes that investing major capital and management expertise in community-based organizations serving low-income children is an effective way to address society's most difficult social challenges. Our donors are visionaries: Jane Lang believed that a dilapidated theater in a forgotten, northeast Washington neighborhood had potential to be a vibrant cultural destination. The Atlas Performing Arts Center

opened in 2005 and is the anchor for the revitalization taking place in the H Street corridor. Many of our donors are drawn to a single issue, such as the environment, or tackle topics of great magnitude, such as the ailing D.C. Public Schools. They step up to the plate in times of unexpected crisis, as they did after September 11. And our donors show compassion not only for the residents of our own region, but also for people in need around the world, exemplified by two of our funds, Save Darfur and the Katrina Open Arms Fund.

A recent study of giving across the United States confirms what we already knew — Washington-area residents are among the most generous in the country. According to the 2006 edition of *Foundation Growth and Giving Estimates: Current Outlook*, The Community Foundation is among the top 50 foundations in America in terms of its grantmaking. We are in good company. That list includes the Bill and Melinda Gates Foundation, the Robert Wood



Johnson Foundation and the Annie E. Casey Foundation. There is a total of nine community foundations on this list, and we are proud to be one of them.

Many individuals and organizations have entrusted their philanthropic assets to our care, either through donor-advised funds or by pooling resources in our unrestricted Community Leadership Fund. They are the heart and soul of the Foundation, and we deeply appreciate their trust in our stewardship and management of their philanthropic dollars.

Special thanks to Alexine Clement Jackson, who served as chair of our board from 2003 to 2005; to the dedicated members of The Community Foundation's current board of trustees; and to the advisory boards of our three affiliate foundations. Through the commitment and philanthropy of our donors, we truly are building a more vibrant and caring community.

Sincerely,

M. Charito Kruvant
Chair

Terri Lee Freeman
President

the year in review

Fiscal Year 2006 was a banner year for The Community Foundation, as reflected in our extraordinary growth and the impact of our giving in the Washington region. As the “community’s foundation,” we play many roles as our achievements over the past year illustrate. A few examples:

GROWING PHILANTHROPIC GIVING

- The Community Foundation continued to grow philanthropic capital for the Washington region, with our assets reaching an all-time high of more than \$346 million in FY 2006, thanks to thousands of donors with diverse interests and aspirations.
- We provided more support for nonprofit organizations in the region than any other private, family or corporate foundation. Our grantmaking reached a record \$91 million, making us one of the top 50 foundations of any kind in the country in terms of our giving.
- We established 88 new funds, evidence that more individuals and organizations than ever are using the Foundation to fulfill their philanthropic visions. A special milestone was reached at our Montgomery County affiliate, which opened their 100th fund as they marked their 10-year anniversary.

SERVING OUR DONORS

- As in years past, we provided our donors with a vast array of learning opportunities, from forums on family giving to sessions focused on social issues in our region including the academic achievement gap, investing in the capacity of nonprofit organizations for greater impact, and other critical topics.
- The Foundation continued to work one-on-one with many of our donors, their families, and sometimes their co-workers to

develop giving plans and to recommend effective nonprofits for their grantmaking, sharing our in-depth knowledge of the region and its nonprofit sector.

- We launched The Foundation’s Legacy Society to help donors establish long-term plans for generations of charitable giving.
- We worked with many of our donors to guide their heartfelt response to Hurricane Katrina, directing them to groups in the Gulf Coast doing “on the ground” work and establishing the Katrina Open Arms Fund to support individuals and families resettling to the Washington, D.C. region. The fund awarded \$350,000 to local organizations providing housing, employment, financial assistance and other services to the more than 4,000 people who sought refuge in our community. We also worked with a number of area employers to guide their charitable support of their employees in the affected regions.

CONVENER AND CATALYST

- We continued to convene local foundations and interested donors around the changing demographics of our region, leveraging funding to invest in programs that help immigrant parents become more involved in their children’s education and leadership of their schools; train workers in skill-building and English, and address the difficult issues surrounding day laborers. Funding from The Community Foundation supported efforts to establish day laborer centers in Fairfax, Prince George’s and Montgomery Counties and published the first regional study of day laborers and their experiences.
- We helped establish a new cross-sector effort aimed at improving the public schools in the District of Columbia, serving as a convener, governing member and financial supporter of the DC Education Compact.

- The Foundation’s newest affiliate, The Alexandria Community Trust (ACT), played a leadership role in convening local stakeholders to launch a Child Advocacy Center for young victims of abuse and neglect. ACT helped leverage city and state funding, coordinated agency and nonprofit sector involvement and led the search for the center’s first executive director. The center is scheduled to open in early 2007.

BUILDING AWARENESS

- We published our fourth *Spirit of Giving Guide* focusing on workforce development, a key issue for a sizeable number of adults and young people who lack the job skills and supports necessary to participate in our region’s strong economy. The guide highlighted 15 effective nonprofit programs moving people into jobs that can sustain them and their families, and helped leverage hundreds of thousands of dollars from donors throughout the region.
- The Community Foundation commissioned and released important new research on the tax contributions of immigrants in our region, bringing new factual information to an often emotional discussion at the local and national levels. We also released issue briefs on youth and parent leadership, part of a series of publications examining issues affecting immigrants and communities of color in the Washington, D.C. region.
- We recognized the passionate commitment of philanthropists and community leaders across our region at the first annual meeting of The Alexandria Community Trust, the 10th anniversary of The Montgomery County Community Foundation, and the inaugural civic leadership awards dinner for The Prince George’s Community Foundation. Our “Celebration of Civic Spirit” gala honored past board chair Alexine Clement Jackson, a truly remarkable individual who embodies dedication to civic spirit.

FY 2006 at a glance

GROWTH IN ASSETS

Assets grew to a new high of more than \$346 million in Fiscal Year (FY) 2006. This growth places The Community Foundation for the National Capital Region among the fastest growing community foundations in the country.

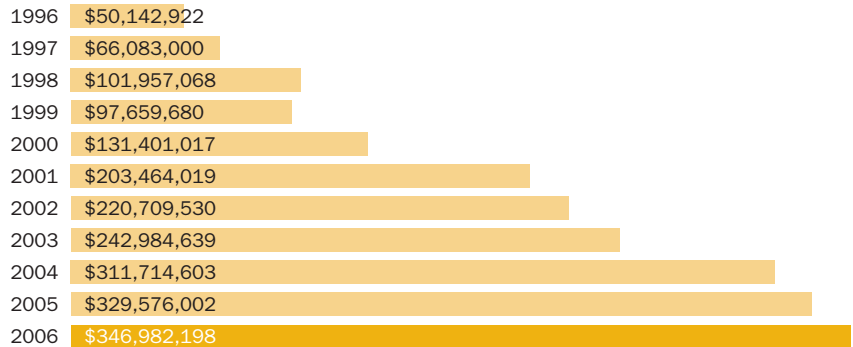
GROWTH IN CONTRIBUTIONS

Contributions in FY 2006 reached \$83,569,668 million. Only 11 community foundations in the nation received more contributions last year.

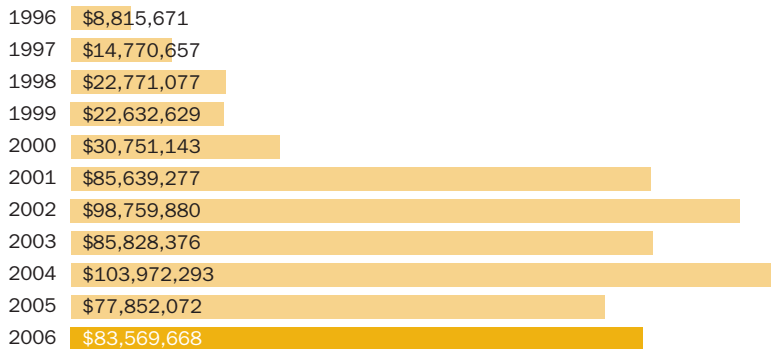
GROWTH IN GIVING

Giving by donors of The Community Foundation reached a record \$91 million in FY 2006, making Washington's donors among the most generous in the United States.

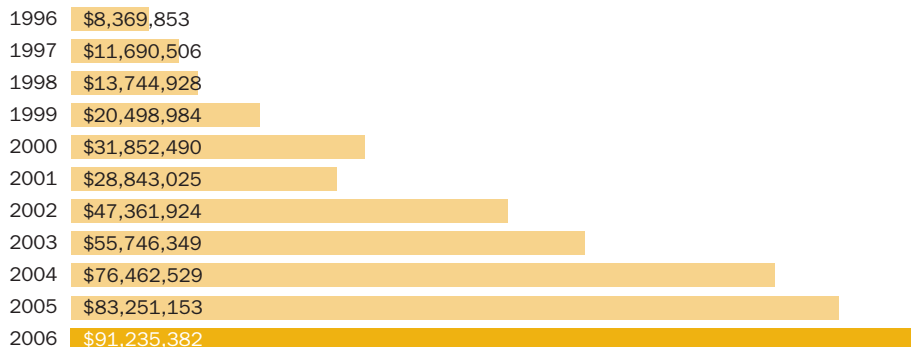
ASSETS



CONTRIBUTIONS



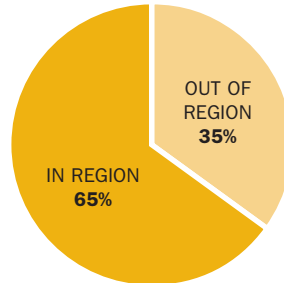
GIVING



THE YEAR IN GIVING

IN-REGION VERSUS OUT-OF-REGION

In FY 2006, 65 percent of giving by our donors remained in the Washington metropolitan region, making The Community Foundation the largest funder of local non-profit organizations in the area.



GRANTS SUMMARY

Through the generosity of donors, The Community Foundation awarded 3,996 grants totaling \$91,235,382 in FY 2006.

The focus of our giving is on increasing opportunities for low-income children, youth and adults to contribute to and benefit from our region's substantial prosperity. Community Foundation donors share in this goal, with the majority of FY 2006 grants supporting programs aimed at youth and education. They also invested strongly in health and human services, providing critical funding for many "safety net" programs throughout the Washington metropolitan area. A breakdown by category of Community Foundation grants is at right.

YOUTH AND EDUCATION	\$37,015,395
HEALTH AND HUMAN SERVICES	\$27,008,519
OTHER	\$8,607,217
ARTS, CULTURE AND HUMANITIES	\$4,628,076
SURVIVORS' FUND	\$3,720,564
ENVIRONMENT	\$3,131,150
COMMUNITY DEVELOPMENT	\$2,123,632
FAITH/RELIGION	\$2,021,951
BRIDGING DIFFERENCES	\$1,920,180
LEGISLATIVE/ADVOCACY	\$1,058,698
TOTAL	\$91,235,382

envision



why we give

Why do donors give to The Community Foundation? There are many practical reasons, such as tax benefits and access to our knowledgeable, well-connected staff.

But beyond that, donors contribute because, simply put, they want to give back or to make the world a better place. They give because they want to end homelessness or to improve the public schools. They give because they can pool their philanthropic resources with others and have a greater impact than they would have alone.

In the words of Montgomery County Community Foundation board member Lawrence Dark, profiled on page 15, “Philanthropy is about seeing something that other people sometimes can’t see. It is about having a vision.”

DANIEL AND KAREN MAYERS:

A FAMILY TRADITION OF GIVING

No two donors to The Community Foundation are alike. And there is no “typical” donor. However, Daniel and Karen Mayers personify a common thread woven among the individuals and couples who have established donor-advised funds through The Community Foundation. Long-time residents of the Washington, D.C. area who are active on the boards of many local organizations, the Mayers are retired from careers that gave them both pleasure and financial reward. They have done well in life, and have a desire to share their good fortune in ways that enrich and improve our community.

The Mayers also have a long family history of philanthropic giving and service, both from Dan’s father, who emphasized the importance of giving, and from the Mayers’ own community interests.

Dan has chaired the boards of the Harvard Law School Visiting Committee, National Child Research Center, National Symphony

Orchestra, Sidwell Friends School and WETA, and currently serves as board chair of the Legal Action Center and as a board member of the International Senior Lawyers Project. The list goes on and on. Karen, who worked in the field of social work for decades, has devoted countless volunteer hours to grassroots organizations such as Home Care Partners, House of Ruth and Everybody Wins!. She was for many years vice chair of Iona Senior Services. Dan, who remains of counsel after a long career at the law firm Wilmer Cutler Pickering Hale and Dorr LLP, has wide-ranging passions from The Studio Theatre to his alma mater, Harvard University Law School. Sometimes their interests overlap. Karen was on the board of the Higher Achievement Program for many years; Dan recently was named to its board.

The Mayers’ philanthropic giving grows out of these broad interests. It also is inspired by organizations they’ve learned of from Community Foundation staff. More and more, Dan says, they are focusing their philanthropy on groups serving low-income families in our area.

“I enjoy working with The Community Foundation more than anything I do,” says Dan, whose relationship with The Foundation extends to serving on its board and as chair of its September 11 Survivors’ Fund governance board. In addition, Karen has served for six years on The Foundation’s Linowes Leadership Awards advisory committee. Adds Dan: “The Community Foundation serves as a focal point for all of our other activities in the community.”

NIGEL AND LORI MORRIS:

MAKING A MEANINGFUL IMPACT

Lori Morris is “absolutely passionate about helping young children” and sees the organizations that serve them as the most important investment a donor can make.



DANIEL AND KAREN MAYERS



LORI AND NIGEL MORRIS



(LEFT TO RIGHT) MARY ANN SMITH,
DAVID SMITH, AND ROBYN GOODWINE

Husband Nigel echoes her concerns. “If you want to have the greatest impact with your philanthropic investments, it all comes back to children.”

With that in mind, the Alexandria residents set up the Bruhn-Morris Family Fund through the newly created Alexandria Community Trust (ACT), the Northern Virginia affiliate of The Community Foundation. The fund allows them to support causes close to home, such as the Center for Alexandria’s Children, and around the world, among them a school for girls in the Democratic Republic of the Congo where, they explain, just \$265 puts a girl through school and feeds her lunch for a year.

“Providing all children with a sound education is a very important challenge facing our community today,” says Lori, a former special education teacher and social worker who comes from a research-oriented, data-driven background that shapes her giving decisions.

Nigel’s business background shapes his. The co-founder of Capital One Financial Corp., he looks for organizations that are both community-based and performance-driven.

“It is clear from an economic perspective that working with certain segments of our society in a preventive way can have enormous economic and social benefits,” says Nigel. “If we don’t support children early on, society ends up paying over and over again.”

Lori, who is one of the inaugural board members of ACT and serves as chair of its Community Investment Committee, says the intellectual debate among local leaders and community members about how to solve the area’s problems is as important as financial support. That kind of debate led to the creation of the Center for Alexandria’s Children.

Nigel, too, is interested in “investing money where it has the best return.” ACT, he points out, has begun to adopt that philosophy and mindset as well.

The Morrisses hope, through their own involvement, to encourage others to give both their time and energy. “There is great talent in this city, and great philanthropic models,” says Nigel, listing Mario Morino and Venture Philanthropy Partners as but one example. “There also is a good deal of money, and a huge amount of need.”

“We may not be able to solve all problems facing our community,” adds Lori, “but by bringing together community leaders we can move the needle in a positive way and have a significant impact. That’s far more powerful than money alone.”

ROBYN GOODWINE AND FAMILY:

HONORING A FATHER’S LEGACY

In the case of Robyn Goodwine, members of her extended family and many friends, philanthropy grew out of a desire to honor the memory of Robyn’s father, community activist Lloyd D. Smith. Known fondly by neighbors as the unofficial mayor of Marshall Heights in far northeast Washington, Smith “made memorable differences in the lives of countless residents in the ‘forgotten Washington’ neighborhoods east of the Anacostia River,” according to a *Washington Post* editorial published at the time of his death in 2004. “It was there that he resurrected a dead shopping center, mobilized homeowners and others into a respected economic partnership and put hard-cash meaning into the words ‘community empowerment.’”

“Dad loved the city of Washington,” says Goodwine. “But what mattered most to him were the people and places in Ward 7. This is where he passionately demonstrated his leadership in building sustainable communities.” With that in mind, Smith’s family — including Robyn, her stepmother Mary Ann, sisters and step-sister, brother and sister-in-law, nephews and several close family friends — established the Lloyd D. Smith Foundation, a donor-advised fund at The



inspire

connect



Community Foundation. Its mission is “to encourage, to inspire and to empower the youth of Ward 7.”

“Just like my dad, we are committed to building leaders,” says Goodwine, who serves as the foundation’s executive director. “It may sound like a cliché, but young people really *are* our future.”

The Lloyd D. Smith Foundation awards several scholarships each year to youth living in Ward 7 who have been accepted into college. The Foundation recognizes the benefits of partnering with like-minded people and organizations; last year, for instance, it partnered with the Casey Trees Endowment for a tree-planting at Burrville Elementary School, also in Ward 7.

Plans are underway for a fellowship program, made possible by a grant from the nonprofit organization Building Hope, which will focus on the economic development issues Smith was so passionate about, as well as a black history prayer breakfast involving area youth, and an enrichment program for students at Smothers Elementary School. It’s no coincidence that Smothers is Smith’s alma mater.

“Not a day goes by when I don’t think of my dad,” says Goodwine. “The work we are doing would make him proud.”

DAVID HARRINGTON:

EMPOWERING AN ENTIRE COMMUNITY

Imagine that you are a local government official whose budget includes a sum of money earmarked for engaging the community. Where do you begin? In the case of Prince George’s County Councilmember David Harrington, you start by using those monies to set up a donor-advised fund through The Prince George’s Community Foundation, a regional affiliate of The Community Foundation. Building on the theme of

your election campaign, you name the fund, “The Community First-District 5 Fund.”

For Harrington, the next step was an obvious one — he invited his constituents to discuss District 5’s most pressing needs. Several themes emerged. “Community members wanted to see seed money for schools,” he says. “They wanted seed money for after-school programs. They wanted more summer jobs for youth and money to send our athletic teams to national competitions.”

Those meetings with constituents have influenced Harrington’s vision for the county. In addition to enhancing the operations capabilities of local organizations that work with youth, the Community First Fund also supports local community-development organizations such as the Port Towns Community Development Corporation.

“There are far too many times when government tells communities what they need,” says Harrington. “There’s a lot of lip service about ‘we the people,’ but we frequently leave the people out.”

That is a mistake, says Harrington, who grew up in the projects of New York City and graduated from Howard University, where he began to understand the valuable role a community can play in nurturing the hopes and dreams of its young people.

It’s a lesson that drives his giving. As he says, “If you empower individual citizens, you empower an entire community.”

WILLKIE FARR & GALLAGHER LLP:

PHILANTHROPY THAT UNITES

Local businesses and community groups, major corporations and foundations are among the many entities that contribute to The Community Foundation year after year. Each organization has its own reasons for getting involved.



DAVID HARRINGTON



(LEFT TO RIGHT) BARBARA BLOCK, FRANK BUONO, AND LAURIE KIRBY



(LEFT TO RIGHT) LENA BARRETT, CRAIG JUENGLING, AND LAWRENCE DARK

Willkie Farr & Gallagher LLP, a law firm with offices in Washington, D.C., New York City and internationally, believes in giving back to the community not only through its pro bono work (which ranges from representing victims of domestic violence to individuals fleeing persecution abroad and seeking asylum in the U.S.) but also through participation in charitable events. For instance, employees in Willkie’s Washington office take part in an annual softball tournament for the homeless sponsored by the Washington Legal Clinic for the Homeless, and an intra-office Nerf basketball shootout to raise funds for Whitman-Walker Clinic.

Recognizing that the firm has benefited from tremendous growth in recent years, several partners in the Washington office proposed the creation of a donor-advised fund, a vehicle that would allow members of the firm “to give back to the community in a more organized, collective fashion that could magnify the impact of our monetary contributions and volunteer efforts, and also bring us together and enhance morale in the office,” explained Willkie partner Frank Buono.

Named the Willkie Farr & Gallagher LLP Greater DC Community Foundation, its mission is to support educational initiatives and programs for underprivileged youth in the Greater Washington area — something, the organizers felt, everyone in the Washington office could feel good about supporting.

They were right. Buono, one of 11 Willkie attorneys and staff members serving on the Foundation’s advisory committee, reports there has been incredible enthusiasm and support throughout the firm since the Willkie Foundation was created in 2004, including 100 percent participation by the 25 partners and counsel in the Washington, D.C. office as well as from many other attorneys and staff members (several of whom contribute through a payroll deduction option). To date, the

Washington office has raised \$335,000 (including a firm-wide contribution of \$100,000 over two years) and issued grants totaling \$190,000. Based on that success, the advisory committee is currently looking at other possible grantees.

With guidance from the staff of The Community Foundation, the committee identified its first two multi-year grantees, DC SCORES and Higher Achievement Program (HAP), local nonprofit groups that the firm supports with both money and time. For instance, several attorneys and staff members participate in HAP’s mentoring program, which is a 26-week commitment. Others have coordinated tours of Willkie and mock trials in which the children are allowed to play attorney, jury or even President of the United States. Still others serve on the DC SCORES Board of Directors, volunteer as soccer referees, organize school supply drives or help coordinate HAP and DC SCORES events.

“What excites people even more than the grantmaking is the fact that these groups and the youth they serve have become part of our extended Willkie family,” says Buono. “The Willkie Foundation is a terrific group effort — a wonderful way to give back to our community while at the same time bringing all of us at Willkie closer together.”

**LEADERSHIP MONTGOMERY:
LEADING THE CHARGE IN
MONTGOMERY COUNTY**

As with similar programs in other jurisdictions, Leadership Montgomery brings together current and emerging leaders to make Montgomery County a better place to live and work by building a diverse group of informed community trustees who can create collaborations and partnerships to further common goals.

Thanks to the generosity of Congressional Bank and the coaching and support of The

communicate



nurture



Montgomery County Community Foundation, recent Leadership Montgomery graduates and members of the current class are provided with the annual opportunity to give away \$5,000, divided evenly among five organizations. This past January, the Bank and the Foundation, an affiliate of The Community Foundation, presented the leaders with the “Give Where You Lead” challenge. The goal: decide how to distribute the money among five well-deserving Montgomery County-based nonprofit organizations.

With guidance on the “art of giving” from The Montgomery County Community Foundation staff, the group discussed how to allocate the funds. Among the topics on the table, each as deserving as the next, were low-income housing, employment/workforce development, cultural diversity, education, the arts and domestic violence. In the end, the leaders agreed to focus on organizations that foster educational success for at-risk students in kindergarten through high school.

Some members voiced their concern about the dollar amount. What could an organization do with a mere \$1,000? Others, such as Lawrence Dark, Executive Director of The Good Samaritan Foundation, argued that the groups would have no problem leveraging the recognition they received from Congressional Bank, The Montgomery County Community Foundation and Leadership Montgomery.

“One thing this exercise teaches us about philanthropy,” says Dark, “is you don’t have to have a million dollars. You have to have a heart.”

Recipients of the 2006 Give Where You Lead grants are the African Immigrants and Refugee Foundation’s Catching Up Program; Montgomery Youth Works’ Arts on the Block Program; George B. Thomas Learning Academy; IMPACT Silver Spring; and Passion for Learning.

STACEY D. STEWART:

MAKING D.C. PUBLIC SCHOOLS A PRIORITY

The Fannie Mae Foundation’s most visible philanthropic activity may be its annual Help the Homeless program, but the organization is involved in many other charitable causes, including one that is especially near and dear to the heart of Fannie Mae Foundation President and CEO Stacey D. Stewart — DC Education Compact (DCEC).

Founded in 2004 with seed money from the Fannie Mae Foundation, the Kimsey Foundation, and The Community Foundation, DCEC was created to ensure that District of Columbia Public Schools provide excellent student learning and achievement for all D.C. children. DCEC hopes to improve student achievement by raising awareness about the issues facing the school system and by engaging the community to help build and sustain a broad movement around school reform.

Stewart has been involved in DCEC from the beginning and serves as chair of the DCEC Board of Directors. Fannie Mae Foundation’s participation, she says, was a logical extension of its existing commitment to improving the quality of life for all residents of the District. “We didn’t feel we could be here as a leading corporate philanthropist and sit by and continue to let our schools fail our children,” she says.

In the two years since DCEC was founded, dozens of organizations have signed on as partners, including other local foundations, school administrators, teachers, community activists, elected officials, parents, business leaders, and community groups.

“We are all in this together,” said Stewart. “We all have a responsibility to strengthen our schools and improve the opportunities for our children.”



STACEY D. STEWART

consolidated statements of financial position

YEARS ENDED MARCH 31	2006	2005
ASSETS		
Cash and cash equivalents	\$5,909,511	\$7,787,813
Investments	331,951,455	313,670,725
Pledges receivable, net	2,882,399	4,609,788
Notes receivable — net of present value discount of \$325,432 and \$388,556, respectively	1,052,081	1,064,546
Charitable remainder trust receivable	3,420,360	2,059,651
Interest and other receivables	1,665,945	262,313
Property and equipment, net	69,575	90,294
Prepaid expenses and other assets	30,872	30,872
TOTAL ASSETS	\$346,982,198	\$329,576,002
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable and accrued expenses	\$1,617,281	\$1,486,447
Grants and appropriations payable — net of present value discount of \$1,282,049 and \$541,933, respectively	16,292,823	13,852,972
Funds held in trust for others	2,840,169	2,595,979
TOTAL LIABILITIES	20,750,273	17,935,398
NET ASSETS		
<i>Unrestricted:</i>		
Operating funds	1,380,709	1,149,214
Supporting organization funds	47,071,360	42,239,195
Donor-advised and other funds	266,443,703	256,741,173
TOTAL UNRESTRICTED	314,895,772	300,129,582
Temporarily restricted	11,336,153	11,511,022
TOTAL NET ASSETS	326,231,925	311,640,604
TOTAL LIABILITIES AND NET ASSETS	\$346,982,198	\$329,576,002

consolidated statements of activities and changes in net assets

YEARS ENDED MARCH 31

2006

2005

CHANGES IN UNRESTRICTED NET ASSETS

SUPPORT AND REVENUE

Contributions	\$80,688,350	\$75,201,397
Federal grants	65,000	57,700
Investment income, net	26,290,957	25,030,929
Other income	166,601	203,641
Net assets released from restrictions	2,926,230	4,199,301
TOTAL UNRESTRICTED SUPPORT AND REVENUE	110,137,138	104,692,968

EXPENSES

Program grants and appropriations	91,235,382	83,251,153
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SUPPORTING SERVICES

General and administrative	2,377,396	2,117,267
Fundraising	1,758,170	1,231,108
TOTAL SUPPORTING SERVICES	4,135,566	3,348,375
TOTAL EXPENSES	95,370,948	86,599,528

INCREASE IN UNRESTRICTED NET ASSETS

14,766,190 **18,093,440**

CHANGES IN TEMPORARILY RESTRICTED NET ASSETS

Contributions	2,881,318	2,650,675
Net assets released from restrictions	(2,926,230)	(4,199,301)
Change in value of charitable remainder trust	(129,957)	148,000
Decrease in temporarily restricted net assets	(174,869)	(1,400,626)
NET ASSETS	14,591,321	16,692,814
NET ASSETS AT THE BEGINNING OF YEAR	311,640,604	294,947,790
NET ASSETS AT THE END OF YEAR	\$326,231,925	\$311,640,604

A black and white photograph showing several hands of different skin tones gripping a thick, braided rope. The hands are positioned along the length of the rope, which runs diagonally from the bottom left towards the top right. The focus is sharp on the hands in the foreground, while the background is blurred. The word "leverage" is written in a yellow, italicized serif font across the upper left portion of the image.

leverage

donor funds

1330 Tenants Association Fund
 Academy for Classical Acting Scholarship Fund
 Marylanders For College Opportunity (Access)
 Anthony Acri III Foundation
 ACT Community Fund
 Action Fund for District 2
 Adamson Fund
 Esthy and James Adler Philanthropic Fund
 Advisory Board Community Fund
 Susan W. Agger Family Fund
 Agger-Loewy Foundation
 Jimi Akin & Jamie Clark Fund
 Nonie and Larry Akman Fund
 Alder Fund
 Shirley Allen Grant, MD Fund
 Anonymous Fund I
 Anonymous Fund II
 Anonymous Fund IV
 Anonymous Fund V
 Anonymous VI
 Anonymous VIII
 Anonymous IX
 Laura Samford Armitage Family Fund
 Artis Hampshire-Cowan Fund
 AT&T Fund
 AUBG Community Fund
 Sarah E. Auer Memorial Scholarship Fund
 George and Dorothy Avery Fund
 Babcock/Roberts Donor Advised Fund
 Stewart and Jane Bainum Fund
 Roberta Bainum Family Fund
 Baker & Hostetler Fund
 E. & M.S. Balogh Fund
 Gabe Battista Fund
 Building Community Through the Arts
 Beaty Family Fund
 Becker and Greaney Family Fund
 Beekhuis DC Community Fund
 Belle Ziegler Fund
 Berhanu Soccer Fund
 Bernie Scholarship Awards Program
 Diane and Norman Bernstein Fund
 Bernton Family Fund
 Ali Bessalel Family Fund
 Bethesda Ever Green Project Fund
 Mildred Beverly Memorial Family Fund
 Beyer Family Fund
 Bibby Family Fund
 Richard P. Biby Educational Scholarship Fund
 William Blackton Memorial Fund for Journalists
 The Blueness Foundation
 Boardman Trust Fund
 The Mary Margaret Pipkin and Bob Boisture
 Rod Bower Memorial Fund
 Frederick H. Bowis Community Scholarship Fund
 Bradley Charitable Fund
 Bradt Family Fund
 James Brady Presidential Fund
 Brahmavihara Fund
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 Ms. LaTonya Thompson
 Through the Kitchen Door International, Inc.
 Towson University
 Treatment and Learning Centers
 Union for Reform Judaism
 United Jewish Appeal Federation of New York
 United States Holocaust Memorial Museum
 United States Olympic Committee
 University of Baltimore
 University of Kentucky
 University of Maryland
 University of Maryland College Park
 University of Maryland College Park
 Foundation, Inc.
 University of Maryland Eastern Shore

University of Maryland University College
 University of Maryland, Baltimore County
 University of Pennsylvania
 Urban Education Exchange
 Variety Club of the Palm Beaches
 Villanova University
 Washington Area Partnership for Immigrants
 Washington District of Columbia Jewish
 Community Center
 Washington Hebrew Congregation
 Washington Home
 Washington National Cathedral
 Westmorland Congregational Church
 Ms. Kayleeta Whitfield
 WNYC – New York Public Radio
 Wolf Trap Foundation for the Performing Arts
 Women's Community Club of Beltsville
 Yale University
 YMCA
 Ziv Tzedek Fund

the prince george's community foundation

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 Artis Hampshire-Cowan Fund
 Community Action Fund
 Community First/District 5 Fund
 Reginald L. Dunn Education Fund
 Giant Food Community Fund
 Greenbelt Community Foundation
 Helping Increase Test Scores (HITS)
 Learn Scholarship and Grant Fund
 Prince George's Community Development Fund
 Prince George's Library Foundation Inc.
 Prince George's Community Fund
 Early Childhood Development Fund
 Freddie Mac Early Childhood Development Fund
 Healthy Families Fund
 Bank of America Community Reinvestment Fund
 Bank of America Endowment Fund
 Healthcare Education Fund
 NYLCare Endowment Fund
 Port Towns Shopping Center at Colmar Manor
 Charitable Gift Fund
 Prince George's Soccer Foundation

John T. and Margaret B. Stewart Fund
 Stewart Funeral Home Fund
 Youth Initiative Fund
 Thompson Family Foundation
 Toys R Us Community Fund
 Wells Fund
 Youth Philanthropy Initiative – Prince George's
 County

GRANTEES

American Legion Auxiliary Unit 275
 American Red Cross Prince George's County
 Chapter
 Anacostia Watershed Society Inc.
 Ardmore Elementary School
 Arise and Walk Ministries Foundation
 Bethesda Community Base Ball Club
 Bethune-Cookman College
 Bishop McNamara High School
 Black Philanthropic Alliance
 Bladensburg Elementary School
 Bowie State University
 Capitol Community Soccer Club
 Carrollton Elementary School
 Central High School
 Cesar Chavez Elementary School
 Columbia Park Civic Association, Inc.
 Columbia Park/ Kentland Recreation Council
 Community Ministry of Prince George's County
 Community Television of Prince George's (CTV)
 Cooper Lane Elementary
 Cultural Academy for Excellence
 Delaware State University
 Dodge Park Elementary School
 Ebenezer AME Church, Inc.
 Ebenezer United Methodist Church
 Elizabeth City State University
 Ernest Everett Just Foundation
 Explorer Post 131
 Fairleigh Dickinson University
 Fairmont Heights High School
 Falcons Track and Field Club, Inc.
 Family and Child Services of Washington, DC
 Family Crisis Center of Prince George's County
 Gladys Noon Spellman Elementary School
 Glenarden Woods Elementary School
 Grace United Baptist Church
 Hampton University
 Howard University

Humor Helps Academy, Inc.
 In Reach, Inc.
 Jesus Christ Church
 John Carroll Elementary School
 John Carroll Recreation Council
 Joint Center for Political and Economic Studies
 Judith P. Hoyer Early Childhood Center
 Kenmoor Elementary School
 Kenmoore Middle School
 Literacy Council of Prince George's County, MD
 Macalester College
 Maryland Leadership Workshops
 Maryland National Capital Parks and Planning
 Maryland Spurs
 Matthew Henson Elementary School
 Meridian Hill Baptist Church
 Mitchellville Community School of the Arts
 Morehouse College
 National Organization of Black County Officials
 New Revival Center of Renewal
 Operation Understanding DC
 Palmer Park/Landover Boys & Girls, Club, Inc.
 Pensacola Christian College
 Port Towns & Edmonston Boys & Girls Club
 Port Towns Community Development Corporation
 Practical Living Institute
 Prince George's Community College
 Prince George's Community Foundation, Inc.
 Prince George's Tennis and Education Foundation
 Prince George's Youth Philanthropy
 Renaissance Medical Group
 Rhema Christian Center Church
 Rising S.T.A.R.S. Youth Scholarship Foundation
 Robert R. Gray Elementary School
 Salisbury University
 Salvadorans Associated of Maryland, Inc.
 South Carolina State University
 Spanish Catholic Center
 Surrattsville High School
 Templeton Elementary
 Thomas Johnson Middle School
 Town of Colmar Manor
 United Services Association & Economic
 Development
 University of Maryland Baltimore County
 University of Maryland College Park
 University of the Arts
 Vision Elite
 YMCA of Prince George's County

create



how to join the community foundation

The following pages provide an overview for individuals, families and organizations on how to become a donor as well as general guidelines for nonprofit organizations on how to apply for a grant. More detailed information is available on our website, www.thecommunityfoundation.org, or by calling 202-955-5890.

HOW TO BECOME A DONOR

The Community Foundation is your true partner in philanthropy. As this annual report illustrates, every Foundation donor has unique charitable interests and financial circumstances. We help you establish charitable funds that support the organizations and programs you care about most and maximize the impact of your giving. With more than 30 years of proven experience, we also ensure sound financial stewardship and management of assets.

Some donors open a fund and continue to add to it over time; others make a one-time gift that eventually will be their legacy to the community. For those donors who elect to endow their fund, the principal is protected and the fund makes grants from earnings in perpetuity. These donors understand the importance of safeguarding assets for investments in future generations.

WHY GIVE?

Connection to the Community: Our experienced, knowledgeable staff can help you identify nonprofit programs and organizations, evaluate the financial and programmatic capabilities of applicants, assess program quality and monitor grants made to ensure that funds are used as intended. In addition to providing recommendations for giving, our staff can arrange site visits, tours, and meetings with nonprofit leaders. We offer access to a wide range of educational forums and materials, all designed to help you meet your giving goals.

Accountability: We guarantee sound administration of your funds. The Community Foundation and its regional affiliate foundations receive an annual financial audit. We provide you with quarterly financial reports on investment returns and grantmaking activity of your fund. A board of trustees, comprised of local civic leaders representing a broad range of public interests, governs the activities of The Community Foundation and its regional affiliates.

Flexibility: You, your family, company or institution can establish a named or anonymous fund tailored to your specific interests. Charitable grantmaking funds can be established with a gift of cash, securities, or property valued minimally at \$10,000. You can add to your charitable fund at any time and you can choose to endow your fund and provide a lasting gift to the community. This flexibility also extends to your investment options with four different approaches available to donors.

Cost Effectiveness: We manage some 560 component funds; consequently, the funds share efficiencies of scale in operating costs. Our administrative fee is one percent of your charitable fund balance. This covers

full staff services, filing of an annual tax return, an annual audit, monitoring of investment managers, grant processing and evaluating grant requests. An additional fee may be paid to an investment manager based on the type of investment options selected. Finally, we ask all donors to make an annual gift to our Community Leadership Fund to support the Foundation's mission of improving the quality of life in the metropolitan Washington region.

Simplicity and Service: We are a convenient way to manage your charitable giving. You can create your own unique charitable fund usually in less than 24 hours, and make grant distribution recommendations as frequently as you like. Our staff can work with you to recommend organizations, projects and programs, and handle all the paperwork relating to grants and reporting requirements.

Tax Benefits: The funds at The Community Foundation and its regional affiliates come from many donors rather than from a single individual, family or business, which designates us as a "public charity" by IRS rules. That qualifies us for a better tax treatment than a private foundation. There are no excise taxes, no minimum payout requirement and no burdens from the rules and regulations governing operations of private foundations.

Donor Recognition: Name your charitable fund recognizing your family, friends, memorable event or location and establish your legacy for the community. Every grant made from your fund credits the fund and The Community Foundation or our regional affiliate foundations. Funds are also listed in the annual report and on our website at www.thecommunityfoundation.org. Of course, you may also choose to remain anonymous.

TYPES OF FUNDS

While there are many different types of funds at The Community Foundation, most fall into seven categories:

Named Unrestricted Fund: This type of fund allows donors’ contributions to meet the ever-changing needs of the local community. For example, if there is a need to respond to an emerging community issue, such as a sudden increase in youth violence, or to meet the emergency needs of disaster-affected populations, these funds can be mobilized.

Field-of-Interest Fund: Gives donors the opportunity to target a specific issue, geographic area, or population, rather than a specific charity. With this type of fund, the Foundation can work with you to make grants annually to the most effective organizations working in that area, such as education, poverty, the arts, etc.

Designated Fund: Benefits one or more specific organizations and is preferred by donors who want their fund to support specific nonprofit organization(s), often for a considerable period of time.

Donor-Advised Fund: A donor-advised fund allows you to enjoy ongoing involvement in the distribution of gifts from your fund because you can bring specific grant requests to the Foundation for consideration.

Scholarship Fund: Scholarship funds may be established to help deserving students pursue educational opportunities or to memorialize a loved one.

Supporting Organization: Families or corporations can choose to align themselves with The Community Foundation as a supporting organization. These organizations retain their own identity and offer full participation in the organization’s operation, investment decisions and grantmaking.

Agency Endowment: Nonprofit organizations can establish an agency endowment to benefit their organization and be free from the administration and investment burden of their assets.

FOR NONPROFITS: HOW TO APPLY FOR A GRANT

1. Access the websites for The Community Foundation and its affiliates at www.thecommunityfoundation.org; The Barbara Bush Foundation for Family Literacy at www.barbarabushfoundation.com; and The Laura Bush Foundation for America’s Libraries at www.laurabushfoundation.org.
2. Review our list of competitive grantmaking funds to identify funds that match your organization’s or project’s goals.

3. Visit The Community Foundation website (www.thecommunityfoundation.org) to request information about application guidelines and deadlines relating to specific funds, to provide us with updated information about your organization, or to be placed on the mailing list of any of our competitive funds. *(Please note that not all of our funds/initiatives accept unsolicited proposals.)* Send your requests to our website, by clicking on “Contact Us” and, under “Topic of Interest,” scroll down to “Grant Question.” We welcome your electronic questions/comments.



4. It is important for us, as advisors to our donors, to know about your organization. To connect with our Community Investment staff, visit our website, www.thecommunityfoundation.org. Click on “Contact Us” and, under “Topic of Interest,” scroll down to “Grant Question.” Under “Questions/Comments,” we invite you to share with us information about your agency and its activities.

board of trustees

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